

Message Text

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PAGE 01 KINGST 01713 131945Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 /019 W
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P R 131857Z APR 77
FM AMEMBASSY KINGSTON
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 4764

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E.O. 11652: NA
TAGS: BEXP, JM
SUBJECT: JAMAICAN NEGOTIATION FOR ACQUISITION OF FISHING BOATS

REF: USDOC 06380

1. FISHERIES DIVISION, JAMAICAN MINISTRY OF AGRICULTURE IS RES-
PONSIBLE AGENCY FOR NEGOTIATIONS WITH WEST GERMANY FOR THE PURCHASE O
F
FISHING BOATS. PHONE CONVERSATION WITH KARL AIKEN, DEPUTY DIRECTOR
OF FISHERIES DIVISION, REVEALED THAT GLEANER ARTICLE OF 12 MARCH WAS
"PREMATURE AND INACCURATE". AIKEN SAID THAT THE DEAL WILL BE FOR
LESS THAN HALF THE NUMBER OF 70 STATED IN THE ARTICLE. FURTHER, THE
DETAILS OF THE PURCHASE HAVE NOT YET BEEN WORK OUT. THEY ARE
STILL IN THE NEGOTIATION STAGE.

2. AIKEN WAS QUICK TO POINT OUT THAT FISHERIES DIVISION MEAN
NO SLIGHT TO U.S. COMPANIES. HOWEVER, AIKEN IMPLIED WEST
GERMAN FISHING BOATS ARE MORE ATTRACTIVE THAN
U.S. BOATS BECAUSE GOJ IS "TRYING TO OPEN MARKETS
WITH EEC COUNTRIES."

3. COMMENT: THIS IS ONLY ONE OF SEVERAL INDICATIONS WE HAVE THAT
GOJ ACTIVELY SEEKING TO DIVERSIFY TRADING CONTACTS, OFTEN AT
U.S. EXPENSE. HOWEVER, IF USDOC CAN SUPPLY LIST OF PROTEM-
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TIALLY INTERESTED U.S. MANUFACTURERS AND COOPERATIVE PRICE/
QUALITY DATA, WE WILL PASS THEM ON AND URGE MINISTRY OF AGRICUL-
TURE CONSIDER COST IMPLACTIONS IN FINAL ANALYSIS AVAILABILITY OF
LONG-TERM CREDIT WILL BE DETERMINING FACTOR IN MOST GOJ-
CUREMENT DECISION.
GERARD

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
Control Number: n/a
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Sent Date: 13-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977KINGST01713
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Executive Order: N/A
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Format: TEL
From: KINGSTON
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19770462/aaaacbx.c.tel
Line Count: 61
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Litigation History:
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Office: ACTION ARA
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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TAGS: BEXP, JM
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Type: TE
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